

Business and Economic Development Team

The primary goal of the Virginia Employment Commission Business and Economic Development Team is to educate employers about the powerful recruiting resources of the Virginia Workforce Connection. Our focus is helping employers find the qualified employees they need without spending a lot of money or time. The team also provides labor market information for decision makers.

The team communicates directly with employers or indirectly through business groups, committees and partner organizations. Assistance is provided to new employers being recruited or existing employers who may be receiving assistance through other state, local or regional agencies or entities such as economic development authorities.

In recent years the Virginia Employment Commission has implemented many online options designed to enhance services and provide convenient solutions for Virginia's employers and workforce. The Virginia Workforce Connection provides state of the art recruiting features to empower businesses to find the qualified workers they need. Many employers prefer to post their own openings and control their own search for new employees while some may desire related services provided by VEC staff or other Virginia Workforce Network partners. Either way, the Business and Economic Development Team is available to help guide employers through the computer systems and other resources to access the services they need.

The VEC Business and Economic Development Team is also a resource for information about Trade Act on the job training, tax incentives and other VEC services. They are available to assist local with employer-focused events such as Virginia Workforce Connection presentations and job fairs. The business team also is available to assist local Virginia Employment Commission management in maintaining and establishing active Employer Advisory Committees.

Team members are out-stationed VEC Central Office staff so they are available to provide services in any area of the state and serve as a compliment to other local resources. Team members are primarily responsible for working with employers within an assigned area consisting of cities and counties in one or more VEC regions, but they may also provide services in other areas when required to support statewide goals or to maintain established relationships or projects.

The Virginia Employment Commission Business and Economic Development Team strives to increase the effectiveness of the Virginia Workforce Network by increasing the number of employers registered to use the Virginia Workforce Connection online system and by increasing the number of job openings available to unemployed and underemployed workers in Virginia.

You can contact the VEC Business and Economic Development Team through the team e-mail address:

[Virginia Employment Commission - Business and Economic Development Team](#) [2]

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Links:

[1] mailto:BusinesResources@vec.virginia.gov

[2] <http://www.vec.virginia.gov:80/sites/default/files/documents/VEC-Business-Economic-Development-Team.pdf>